COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2024 AND 2023 (With Independent Auditors' Report)

DECEMBER 31, 2024 AND 2023

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INDEPENDENT AUDITORS' REPORT

The Board of Directors
The Metropolitan Young Men's Christian Association of the Oranges, Inc.
304 S Livingston Avenue
Livingston, New Jersey 07039

Opinion

We have audited the accompanying combined financial statements of The Metropolitan Young Men's Christian Association of the Oranges, Inc. (a nonprofit organization), which comprise the combined statements of financial position as of December 31, 2024, and the related combined statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the combined financial statements.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of The Metropolitan Young Men's Christian Association of the Oranges, Inc. as of December 31, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the combined Financial Statements section of our report. We are required to be independent of the Metropolitan Young Men's Christian Association of the Oranges, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Combined financial statements

Management is responsible for the preparation and fair presentation of the Combined financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Combined financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Metropolitan Young Men's Christian Association of the Oranges, Inc.'s ability to continue as a going concern within one year after the date that the combined financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Combined financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists.

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The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the combined financial statements.

In performing an audit in accordance with generally accepted auditing standards and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the combined financial statements, whether
 due to fraud or error, and design and perform audit procedures responsive to those risks. Such
 procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the
 combined financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of The Metropolitan Young Men's Christian Association of the Oranges, Inc.'s internal
 control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the combined financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Metropolitan Young Men's Christian Association of the Oranges, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The accompanying schedule of expenditures of federal and state awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards and New Jersey (NJ) Circular Letter 15-08 OMB Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid, is presented for purposes of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal and state awards is fairly stated, in all material respects, in relation to the combined financial statements as a whole.



Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated August 19, 2025 on our consideration of The Metropolitan Young Men's Christian Association of the Oranges, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of The Metropolitan Young Men's Christian Association of the Oranges, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering The Metropolitan Young Men's Christian Association of the Oranges, Inc.'s internal control over financial reporting and compliance.

Report on Summarized Comparative Information

We have previously audited The Metropolitan Young Men's Christian Association of the Oranges, Inc.'s 2023 combined financial statements, and we expressed an unmodified audit opinion on those audited combined financial statements in our report dated June 3, 2024. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2023, is consistent, in all material respects, with the audited combined financial statements from which it has been derived.

Fairfield, New Jersey

Bederson LLP

August 19, 2025



COMBINED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2024 AND 2023

ASSETS

	2024	2023
Cash and cash equivalents	\$ 12,576,377	\$ 11,054,524
Cash designated by board for future projects	250,771	294,055
Accounts and other receivables - net	478,380	399,997
Contributions receivable	251,744	246,944
Inventories	60,020	56,834
Prepaid expenses and other assets	371,686	218,275
Investments	17,859,110	12,748,359
Security deposits and other assets	107,878	109,502
Right of use asset - operating lease	3,198,023	1,980,300
Land, buildings, and equipment-net	26,749,638	26,685,716
TOTAL ASSETS	\$ 61,903,627	\$ 53,794,506
LIABILITIES AND NET ASSETS		
Accounts payable and accrued expenses	\$ 3,254,692	\$ 2,618,302
Deferred program revenue and other	2,840,196	2,598,385
Member and customer credits	-	57,831
Charitable gift annuity liability	3,912	10,412
Operating lease liability	3,298,444	2,095,841
Notes payable	-	1,821,357
TOTAL LIABILITIES	9,397,244	9,202,128
NET ASSETS		
Without donor restrictions	47,051,338	39,799,443
With donor restrictions	5,455,045	4,792,935
TOTAL NET ASSETS	52,506,383	44,592,378
TOTAL LIABILITIES AND NET ASSETS	\$ 61,903,627	\$ 53,794,506

COMBINED STATEMENTS OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2024 (WITH SUMMARIZED COMPARATIVE TOTALS FOR 2023)

	Without Donor Restrictions										
	General					With Donor					
	Operating		Designated		Total	R	estrictions		2024		2023
REVENUES, GAINS AND SUPPORT	-										
Program and Government Grant Revenue:											
Community groups	\$ 3,076,512	\$	•	\$	3,076,512	\$	-	\$	3,076,512	\$	2,535,205
Camp	10,549,105		•		10,549,105		-		10,549,105		10,032,028
Youth activity	3,204,467		-		3,204,467		-		3,204,467		2,746,311
Child care	18,542,702		-		18,542,702		-		18,542,702		18,371,711
Administrative rentals and sales	689,904		-		689,904		•		689,904	_	641,774
Total program and government grant revenue	36,062,690		-		36,062,690		-		36,062,690		34,327,029
Contributions	1,909,860		439,599		2,349,459		1,090,389		3,439,848		5,650,126
Contribution - ERTC	-		-		•		-		-		239,999
Membership dues	5,929,247		•		5,929,247		-		5,929,247		5,706,312
Special events and projects	537,266		-		537,266		-		537,266		382,742
Investment income	275,274		710,988		986,262		304,710		1,290,972		532,460
Other revenue	175,071		•		175,071		-		175,071		117,023
Net assets released from restrictions											
for program activities	1,048,828	1	(2,300)		1,046,528		(1,046,528)		-		-
Net unrealized (losses) gains on long-term investments			731,592		731,592		313,539		1,045,131		1,843,707
Wayne branch Settlement agreement	5,784,037		-		5,784,037		-		5,784,037		
Loss on disposal of property and equipment	(33,192) _	(325,827)		(359,019)		-		(359,019)		(1,000)
Total revenue, gains and support	51,689,081		1,554,052		53,243,133		662,110	_	53,905,243	_	48,798,398
<u>EXPENSES</u>											
Program services	37,240,987	•	1,413,983		38,654,970		-		38,654,970		34,923,396
Supporting services	5,906,135	<u> </u>	1,430,133		7,336,268		-		7,336,268		6,270,385
Total expenses	43,147,122	<u> </u>	2,844,116	_	45,991,238				45,991,238	_	41,193,781
Change in net assets before transfers	8,541,959)	(1,290,064)		7,251,895		662,110		7,914,005		7,604,617
Interfund transfers	(4,522,642	2) _	4,522,642				-			_	
Change in net assets	4,019,317	,	3,232,578		7,251,895		662,110		7,914,005		7,604,617
Net assets beginning of year	22,754,144	<u> </u>	17,045,299		39,799,443		4,792,935		44,592,378		36,987,761
Net assets end of year	\$ 26,773,461	<u>\$</u>	20,277,877	\$	47,051,338	\$	5,455,045	\$	52,506,383	\$	44,592,378

The accompanying notes are an integral part of the financial statements.

COMBINED STATEMENTS OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2024 (WITH SUMMARIZED COMPARATIVE TOTALS FOR 2023)

	Program Services					Supporting Services						
							Total			Total		
	Membership	Community		Youth	Child	Property	program	General		Supporting		
	Activities	Wellness	Camp	Activities	Care	Management	services	Administration	Fundraising	Activities	2024	2023
Salaries and wages	\$ 3,439,932	\$ 1,969,203	\$ 3,218,014	\$ 2,758,515	\$ 7,717,206	\$ 1,146,029	\$ 20,248,899	\$ 2,439,218	\$ 743,937	\$ 3,183,155	\$ 23,432,054	
Employee benefits	524,906	228,611	94,544	208,316	1,151,669	188,663	2,396,709	448,569	105,187	553,756	2,950,465	2,603,117
Payroll taxes	354,480	213,572	332,217	310,161	838,945	117,639	2,167,014	241,559	73,668	315,227	2,482,241	2,256,863
Contractual services	831,309	159,168	601,575	228,711	600,664	192,596	2,614,023	806,782	-	806,782	3,420,805	2,793,379
Supplies	124,722	123,567	767,529	273,744	558,069	242,792	2,090,423	115,730	213,401	329,131	2,419,554	1,975,207
Telephone	57,999	11,517	5,227	1,001	32,534	34,955	143,233	59,608	1,425	61,033	204,266	239,668
Postage and shipping	7,161	1,253	18	29	716	1,253	10,430	7,501	18,054	25,555	35,985	37,880
Occupancy/space costs	347,402	126,515	400,467	108,512	775,038	2,640,250	4,398,184	363,173	40	363,213	4,761,397	4,057,611
Equipment costs	124,723	272,787	52,057	11,095	19,514	25,595	505,771	128,769	2,264	131,033	636,804	489,798
Insurance	424,775	74,336	1,062	11	42,477	74,336	616,997	444,940	-	444,940	1,061,937	976,390
Promotion and advertising	198,008	34,245	24,785	3,122	19,919	33,777	313,856	202,176	2,859	205,035	518,891	447,767
Travel and employee expense	102,912	32,300	276,758	22,979	93,104	30,982	559,035	102,870	18,611	121,481	680,516	595,239
Conference, meetings and dues	251,621	63,288	43,844	16,515	27,371	43,491	446,130	260,017	33,219	293,236	739,366	740,098
Credit loss expense (recovery)	56,802	8,726	125	1	4,986	8,966	79,606	52,231	-	52,231	131,837	(29,283)
Interest expense	25,704	4,498	64	1	2,570	7,306	40,143	26,924	-	26,924	67,067	79,823
Credit card and bank fees	400,769	70,179	1,002	22,678	40,076	70,135	604,839	419,798	-	419,798	1,024,637	956,489
Other expenses	4,064	624	9		357	641	5,695	3,738	.	3,738	9,433	6,265
Subtotal	7,277,289	3,394,389	5,819,297	3,965,391	11,925,215	4,859,406	37,240,987	6,123,603	1,212,665	7,336,268	44,577,255	39,722,976
Depreciation and amortization						1,413,983	1,413,983			<u> </u>	1,413,983	1,470,805
Total expenses included in the expense section of the statement												
of activities	7,277,289	3,394,389	5,819,297	3,965,391	11,925,215	6,273,389	38,654,970	6,123,603	1,212,665	7,336,268	45,991,238	41,193,781
Add expenses netted to revenue Investment expenses				-		<u> </u>		63,993		63,993	63,993	53,267
TOTAL EXPENSES BY FUNCTION	7,277,289	3,394,389	5,819,297	3,965,391	11,925,215	6,273,389	38,654,970	6,187,596	1,212,665	7,400,261	\$ 46,055,231	\$ 41,247,048
TOTAL EXPENSES 2023	\$ 6,320,778	\$ 2,676,154	\$ 5,309,031	\$ 3,593,550	\$ 10,953,401	\$ 6,070,482	\$ 34,923,396	\$ 5,265,299	\$ 1,058,353	\$ 6,323,652	\$ 41,247,048	

COMBINED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2024 AND 2023

		2024		2023
CASH FLOWS FROM OPERATING ACTIVITIES		•		
Change in net assets	\$	7,914,005	\$	7,604,617
Adjustments to reconcile change in net assets				
to net cash provided by operating activities:				
Depreciation		1,413,983		1,470,805
Loss on disposal of property and equipment		359,019		1,000
Write off of property and equipment		10,406		19,498
Right of use asset - amortization		(15,120)		43,298
Credit loss (recovery)		131,837		(29,283)
Net unrealized (gains) losses on long-term investments		(1,045,131)		(1,843,707)
Net realized (gains) on sales of long-term investments		(792,656)		(397,235)
Changes in assets and liabilities:				
Accounts and other receivables - net		(92,720)		(23,051)
Contributions receivable		(122,300)		146,322
Prepaid expenses		(153,411)		(79,099)
Inventories		(3,186)		2,097
Deferred program revenue and other		241,811		(361,547)
Accounts payable and accrued expenses		636,389		285,823
Member and customer credits		(57,831)		(47,693)
Liability for charitable gift annuity	_	(6,500)	_	(6,500)
Net cash provided by operating activities		8,418,595	_	6,785,345
CASH FLOWS FROM INVESTING ACTIVITIES				
Change in security deposits and other assets		1,625		-
Proceeds from sales of investments		2,381,859		1,763,110
Purchase of investments		(5,654,823)		(3,315,608)
Acquisition of property and equipment	_	(1,847,330)		(567,518)
Net cash used in investing activities	_	(5,118,669)		(2,120,016)
CASH FLOWS USED BY FINANCING ACTIVITIES				
Payments on borrowings	_	(1,821,357)	_	(369,338)
Net increase in cash and cash equivalents		1,478,569		4,295,991
Cash and cash equivalents, restricted and designated cash at beginning of year	_	11,348,579	_	7,052,588
Cash and cash equivalents, restricted and designated cash at end of year	<u>\$</u>	12,827,148	\$	11,348,579
Supplemental disclosure of cash flow information:				
Cash paid for:				
Interest	<u>\$</u>	58,431	<u>\$</u>	73,824

NOTES TO COMBINED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

The Metropolitan Young Men's Christian Association of the Oranges, Inc. ("YMCA") is a New Jersey not-for-profit corporation operating seven local branches and a central association office. Revenue is generated in numerous ways, including program activities, memberships, and grants from governmental and private sources, fees and donations.

The YMCA has an agreement with The Young Men's and Young Women's Hebrew Association of North Jersey ("YM-YWHA") located in Wayne, New Jersey, so that it can be operated as a branch of the YMCA. The agreement provides that all facilities of the YM-YWHA are leased to and operated by the YMCA (see Note 6). The YMCA does not control the separate YM-YWHA not-for-profit entity and therefore, the interest in the YM-YWHA is not included in the combined financial statements.

The Wayne branch was sold on December 13, 2024 and per a settlement agreement dated November 7, 2024 between the YM-YWHA and the YMCA, the YMCA received proceeds from the sale of \$5,784,037. This amount is presented as a settlement agreement on the statement of activities for the year end December 31, 2024.

Mission Statement

The YMCA's mission is to strengthen community through youth development, healthy living, and social responsibility.

Program Activities

The major program activities are described as follows:

a. Membership Activities

Members use the YMCA facilities and the many programs for personal activities.

b. Community Wellness

Extensive programs are sponsored daily for children between ages of 3 through 17 throughout our community to engage youth in healthy, safe, recreational and enrichment activities. Health and wellness activities are available for community members of all ages. The YMCA also delivers community-building programs for all community members and mental health programs in its community services.

c. Camp

Children between the ages of 8 and 15 spend up to 8 weeks at our three residential camps, enjoying sponsored outdoor activities. Children between the ages of 3 and 17 spend up to 10 weeks at our various day camps.

d. Youth Activity

Youth under the age of 18 enjoy a range of activities designed to promote and support their social, emotional and physical development.

e. Child Care

Childcare centers have been established for infants, toddlers and preschoolers during the normal working day. School age child care is provided before and after school.

f. Property Management

Property management is to operate and maintain all facilities, including but not limited to, pools, gymnasiums, cabins, buildings, dining halls and kitchens.

NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Principles of Combination

The accompanying combined financial statements have been prepared using the accrual basis of accounting and include accounts representing all Branches as follows: Association Services, East Orange, Fairview Lake YMCA Camps, South Mountain, Sussex County, West Essex, Wayne and Greater Bergen. All significant inter-branch and inter-association transactions and balances have been eliminated in combination.

Comparative Financial information

The YMCA's combined financial statements are prepared in accordance with the provisions of ASC Topic 958 "Financial Statements of Not-for-Profit Organizations." ASC Topic 958 establishes standards for general purpose, external financial statements of financial position, activities, cash flows and functional expenses. It also requires that an organization's net assets and its revenues, expenses, gains and losses be classified based on the existence or absence of donor-imposed restrictions.

The combined financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the organizations financial statements for the year ended December 31, 2023, from which the summarized information was derived.

Cash and Cash Equivalents

We consider all cash and highly liquid instruments with original maturities of three months or less, which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. All cash with and without restrictions on the statement of financial position are included as cash for cash flow statement purposes.

The following table provides a reconciliation of cash, cash equivalents, and designated cash reported within the statements of financial position to the sum of the corresponding amounts within the statements of cash flows:

	2024	2023
Cash and cash equivalents Cash designated by board for future projects	\$ 12,576,377 	\$ 11,054,524 294,055
	<u>\$ 12,827,148</u>	<u>\$ 11,384,579</u>

Inventories

Inventories consisting of merchandise, supplies and food are carried at the lower of cost or market on a first-in first-out basis.

Receivables and Credit Policies

Accounts receivable consist primarily of noninterest-bearing amounts due from YMCA members and participants in accordance with the respective agreements established by the YMCA. The YMCA determines the allowance for uncollectable accounts receivable based on the amount management expects to collect from outstanding balances. Customer account balances with invoices dated over 30 days old are considered delinquent.

NOTES TO COMBINED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Receivables and Credit Policies (continued)

In addition, the YMCA considers the historical account write-off trends, facts about the current financial condition of the debtor, forecasts of future operating results based upon current trends and macroeconomic factors. Management provides for uncollectible accounts through a provision for credit loss expense. In accordance with our policies, the carrying amount of accounts receivable is reduced by a valuation allowance.

The allowance for uncollectible accounts amounted to \$111,395, \$117,144 and \$146,427 at December 31, 2024. 2023 and 2022, respectively. Credit loss expense (recovery) in 2024, 2023 and 2022 amounted to \$131,837, \$(29,283) and \$44,785, respectively.

Investments

The YMCA records investment purchases at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statements of financial position. Net investment return/(loss) is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external investment expenses.

The YMCA has debt and equity securities which are subject to market activities and fluctuations. Investments in funds are subject to risk conditions of the individual fund objectives, stock market fluctuations, interest rates, economic conditions and world affairs. The realization is dependent upon economic stability of the securities and issuing entities. At various times throughout the year, the YMCA maintain investment balances at financial institutions which may exceed insured limits.

The YMCA maintains an investment portfolio advisor to oversee its investment portfolio.

The YMCA policy is to sell donated securities immediately, and accordingly, for purposes of the accompanying statement cash flows, donated securities received and sold in the same year are reported in the change in net assets shown in operating activities.

Debt Issuance Costs

The YMCA follow the requirements in FASB ASC 835-30 to present debt issuance costs as a reduction of the carrying amount of the debt rather than as an asset. Amortization of the debt issuance costs is reported as interest expense in the statements of activities and functional expenses.

Land, Buildings and Equipment

The YMCA records property and equipment additions over \$5,000 at cost, or if donated, at fair value on the date of donation. The costs of all routine recurring computer equipment are directly expensed. Depreciation is computed using the straight-line method over the estimated useful lives as follows: buildings and improvements - 10 to 60 years; machinery and equipment, furniture and fixtures and transportation equipment - 5 years. Land is not depreciated. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently. When assets are sold or otherwise disposed of, the cost and related depreciation are removed from the accounts and any resulting gain or loss is included in the statements of activities.

Split Interest Agreement

The YMCA has entered into an irrevocable agreement with a donor whereby in exchange for the gift from the donor, the YMCA is obligated to make payments to the donor for a specific number of years.

NOTES TO COMBINED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Split Interest Agreement (continued)

A liability is recognized for the estimated present value of the annuity obligation and the assets are recorded at their gross market value for agreements. The discount rate and actuarial assumptions used in calculating the annuity obligation are those provided in Internal Revenue Service guidelines and actuarial tables.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates that affect the amounts reported in the financial statements. Actual results could differ from those estimates.

Basis of Presentation

The financial statements of the YMCA have been prepared in accordance with U.S. generally accepted accounting principles which require the Organization to report information regarding its financial position and activities into the following net asset classifications:

Net Assets without Donor Restrictions

Net assets available for use in general operations and not subject to donor (or certain granter) restrictions. The governing board (the "Board") has designated, from net assets without donor restrictions, net assets for an operating reserve and board-designated endowment.

Net Assets with Donor Restrictions

Net assets subject to donor (or certain granter) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

Revenue and Support Recognition

The YMCA has multiple revenue streams that are accounted for as reciprocal exchange transactions including membership and program fees. Contributions are recorded as revenue when an unconditional promise to give has been made. Contributions are recorded as with donor restrictions or without donor restriction, depending on donor intent.

Because the YMCA's performance obligations relate to contracts with a duration of less than one year, the YMCA has elected to apply the optional exemption provided in FASB ASC 606-10-50-14(a), Revenue from Contracts with Customers, and, therefore, is not required to disclose the aggregate amount of the transaction price allocated to performance obligations that are unsatisfied or partially unsatisfied at the end of the reporting period. There are no incremental costs of obtaining a contract and no significant financing components.

NOTES TO COMBINED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue and Support Recognition (Continued)

Membership dues and program fees consist of amounts that families and individuals pay to participate in health, fitness, education and recreation activities and programs. Members join for varying lengths of time. Memberships provide use of the recreation facilities, access to free classes, programs and activities, and discounts to fee-based programs. The YMCA offers a variety of programs including family, child care, day camp, resident camp, teen, scholastic, fitness, aquatics, and health programs. Program fees for short duration programs of two months or less, are typically paid in advance at the time of registration. Program fees for longer duration programs, such as fee-based childcare, are usually paid monthly in advance. Cancellation provisions vary by program, but most transactions are cancellable with 30 days' notice. Financial assistance is available to members and program participants. Such financial assistance is reflected as a reduction of gross membership dues and program fees.

Membership dues and program fees paid to the YMCA in advance represent contract liabilities and are recorded as other deferred revenue. Amounts billed but unpaid are contract assets and recorded as accounts receivables.

Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met. In the absence of donor restrictions, contributions and bequests are considered to be available for unrestricted use and are recorded as without restrictions at their fair market value.

Donated Services and In-Kind Contributions

Volunteers contribute significant amounts of time to our program service, administration, and fundraising and development activities. Contributed goods are recorded at fair value at the date of donation. The YMCA reviewed the rate at which the services were valued and updated the rate based on published rate data. Contributed services from unpaid volunteers in the amount of \$467,125 and \$574,411 have been recognized in the accompanying 2024 and 2023 combined statement of activities, respectively, because the criteria for recognition of such volunteer efforts has been satisfied. In addition, during 2024 and 2023, the YMCA received in-kind contributions in the amount of \$19,567 and \$3,101, respectively.

Endowment

The YMCA's endowment consists of both donor-restricted and board designated funds. The purpose of the donor-restricted funds is to sustain the YMCA's mission in the community. As required by generally accepted accounting principles (GAAP), net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Directors has determined that the New Jersey Prudent Management of Institutional Funds Act (NJ-PMIFA), an enacted version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA), applies to the YMCA's endowment fund. UPMIFA provides guidance and authority to charitable organizations concerning the management and investment of funds held by those organization, and UPMIFA imposes additional duties on those who manage and invest charitable funds. These duties provide additional protections for charities and also protect the interest of donors who want to see their contributions used wisely.

NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Endowment (Continued)

Investment Policy Statement

The fundamental investment objectives for investments are to ensure safety and preservation of principal, meet liquidity needs, apply diversification and risk limits appropriate to the investments and achieve optimal new investment returns subject to the risk tolerance, investment objectives and policy constraints. The YMCA's objective is to distribute the income earned during the reporting period.

Spending Policy Statement

In making expenditures from endowment funds, the Board of Directors complies first with any restrictions or requirements in the gift instrument as to purpose and amount. Except as otherwise provided by the gift instrument, in making expenditures from endowment funds, the Board takes into account all relevant considerations including, but not limited to, the long and short-term needs of the YMCA in carrying out its purposes, its present and anticipated financial requirements, expected total return on its investments, price level trends, and general economic conditions. The Board conducts annual analysis of the historic dollar value of the endowment funds and relies on a total return strategy in which investment returns are achieved through both capital appreciation and current yield. The YMCA has a policy of appropriating for distribution each year its endowment fund's average interest and dividend income over the prior 3 years through the calendar year-end preceding the year in which the distribution is planned. In 2022, the Board approved the release of \$252,816 as per the approved operating budget. In 2023, there were no Board approved releases from the endowment fund.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include occupancy, CEO, COO, and marketing. The occupancy allocations are based on programmatic square footage. The CEO, COO and marketing allocations are based on time and effort, earned revenue, and program participation.

Income Taxes

The YMCA is organized as a New Jersey nonprofit corporation and has been recognized by the IRS as exempt from federal income taxes under IRC Section 501(a) as an organization described in IRC Section 501(c)(3), qualify for the charitable contribution deduction under IRC Section 170(b)(1)(A)(vi) and (viii), and has been determined not to be a private foundation under IRC Sections 509(a)(1) and (3), respectively. The YMCA is annually required to file a Return of Organization Exempt from Income tax (Form 990) with the IRS. In addition, the YMCA is subject to income tax on net income that is derived from business activities that are unrelated to their exempt purposes. The YMCA has determined that the YMCA is not subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990T) with the IRS.

The YMCA's Forms 990, Return of Organization Exempt from Income Tax are subject to examination by the IRS, generally for three years after the date they were filed. Also, the YMCA's New Jersey Form CRI-300R is subject to examination by the State, generally for four years after they were filed.

NOTES TO COMBINED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value Hierarchy

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. FASB ASC 820-10 - Fair Value Measurements establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities that are traded in an active exchange market, as well as U.S. Treasury securities.

Level 2: Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted market prices that are traded less frequently than exchange-traded instruments. This category generally includes certain U.S. Government and agency mortgage-backed debt securities, corporate-debt securities and alternative investments.

Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the asset or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category generally includes certain private debt and equity instruments and alternative investments.

Fair value estimates are made at a specific point in time, based on available market information and judgments about the financial asset, including estimates of timing, amount of expected future cash flows and the credit standing of the issuer. In some cases, the fair value estimates cannot be substantiated by comparison to independent markets. In addition, the disclosed fair value may not be realized in the immediate settlement of the financial asset. In addition, the disclosed fair values do not reflect any premium or discount that could result from offering for sale at one time an entire holding of a particular financial asset. Potential taxes and other expenses that would be incurred in an actual sale or settlement are not reflected in amounts disclosed.

Impairment of Long-Lived Assets

The YMCA reviews long lived assets for impairment whenever events or changes in business circumstances indicate that the carrying value of the assets may not be recoverable. Impairment losses are recognized if expected future cash flows of the related assets are less than their carrying values. There is no current indication that the company's long-lived assets are not recoverable.

Financial Instruments and Credit Risk

We manage deposit concentration risk by placing cash money market accounts, and certificates of deposit with financial institutions believed by us to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date we have not experienced losses in any of these accounts.

NOTES TO COMBINED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Financial Instruments and Credit Risk (continued)

Credit risk associated with accounts receivable and promises to give is limited due to high historical collection rates. Investments are made by diversified investment managers whose performance is monitored by us and the investment committee of the Board of Directors. Although the fair values of investments are subject to fluctuation on a year-to-year basis, we and the investment committee believe that the investment policies and guidelines are prudent for the long-term welfare of the YMCA.

Accounting Pronouncements

Current Expected Credit Losses Standards

Effective January 1, 2023, the YMCA adopted ASU 2016-13, Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, as amended, which modifies the measurement of expected credit losses on certain financial instruments. The YMCA adopted this new guidance utilizing the modified retrospective transition method. Topic 326 requires measurement and recognition of expected versus incurred losses for financial assets held. Financial assets held by the YMCA that are subject to ASU 2016-13 include trade accounts receivable. The adoption of this ASU did not have a material impact on the YMCA's financial statements but did change how the allowance for credit losses is determined.

Leases

The YMCA calculates operating lease liabilities with a risk-free discount rate, using a comparable period with the lease term. All lease and non-lease components are combined for all leases. Lease payments for leases with a term of 12 months or less are expensed on a straight-line basis over the term of the lease with no lease asset or liability recognized.

Subsequent Events

The YMCA has evaluated subsequent events through August 19, 2025, which is the date the financial statements were available to be issued.

NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 2 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following represents the YMCA's financial assets at December 31, 2024 and 2023:

	2024	2023
Financial assets at year-end:		
Cash and cash equivalents	\$ 12,576,377	\$ 11,054,524
Accounts receivable and other receivables - net	478,380	399,997
Cash designated by board for future projects	250,771	294,055
Investments	17,859,110	12,748,359
Contribution receivable	<u>251,744</u>	246,944
Total financial assets	\$ 31,416,382	\$ 24,743,879
Less those unavailable for general expenditures		
Within one year, due to:		
Donor restricted endowment	\$ (4,511,511)	\$ (3,960,175)
Donor restricted for capital projects	(613,045)	(608,245)
Donor restricted for other programs	(330,489)	(224,515)
Board designations:		
Designated endowment	(12,467,293)	<u>(8,024,707)</u>
Total	\$(17,922,338)	\$(12,817,642)
Financial assets available to meet general		
expenditures over the next twelve months	<u>\$ 13,494,044</u>	<u>\$ 11,926,237</u>

Our endowment funds consist of donor-restricted and board-designated endowments. Income from donor-restricted endowments are available for general use. Donor-restricted endowment funds are not available for general expenditure.

The board-designated endowment is not donor-restricted, and therefore could be made available for general expenditure or other purposes with board approval.

As part of our liquidity plan cash in excess of daily requirements are invested in money markets and certificates of deposit. Annually the YMCA appropriates amounts from endowments based on average income which is included above.

NOTES TO COMBINED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

NOTE 3 - LAND, BUILDINGS AND EQUIPMENT

A summary of the cost of such assets is as follows

	Land	Buildings and Improvements	Machinery and Equipment	Furniture and Fixtures	Assets not placed in service	Totals 2024	Totals 2023
Association Services	\$ -	\$ 64,416	\$ 240,471	\$ 28,627	\$ 56,429	\$ 389,943	\$ 385,541
Greater Bergen	2,470,636	3,408,641	26,230	-	-	5,905,507	5,825,760
East Orange	122,373	1,604,539	-	-	-	1,726,912	1,778,256
Fairview Lake Camps	473,305	5,961,958	421,329	-	45,316	6,901,908	6,804,726
Sussex County	980,544	12,847,128	70,181	-	538,173	14,436,026	13,960,581
West Essex	3,605,906	3,123,259	24,200	-	1,838,691	8,592,056	8,275,094
South Mountain	401,579	2,643,830	-	-	-	3,045,409	2,943,443
Wayne							1,354,196
	8,054,343	29,653,771	782,411	28,627	2,478,609	40,997,761	41,327,597
Less: Accumulated Depreciation		13,776,306	463,229	8,588	<u> </u>	14,248,123	14,641,881
Totals	\$8,054,343	\$ 15,877,465	\$ 319,182	\$ 20,039	\$ 2,478,609	\$ 26,749,638	\$ 26,685,716

Depreciation expense for 2024 and 2023 amounted to \$1,413,983 and \$1,470,805, respectively.

NOTE 4 - INVESTMENTS

At December 31, 2024 and 2023, investments are as follows:

	 202	24	20	023
	 Cost	Fair Value	Cost	Fair Value
Fixed income	\$ 4,546,795	\$ 4,410,213	\$3,059,952	\$ 2,977,259
Equities	6,964,211	12,409,073	4,392,065	8,737,908
Certificate of deposits	1,039,824	1,039,824	1,000,000	1,000,000
Pooled funds			23,271	33,192
	\$ 12,550,830	\$ 17,859,110	\$8,475,288	\$ 12,748,359

The fixed income and equity securities are included as part of the Endowment Funds.

NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 5 – FAIR VALUE MEASUREMENTS

The YMCA's investments are reported at fair value in the accompanying statements of financial position. Fair values of assets measured on a recurring basis at December 31, 2024 and 2023 are as follows:

<u>December 31, 2024</u>	Total Fair Value	Level 1	Level 2	Level 3
Fixed Income Securities:				
Corporate Bonds	\$ 307,818	\$ -	\$ 307,818	\$ -
Preferred Bond	201,475	-	201,475	-
Securitized - Mortgage Backed	424,693	-	424,693	-
United States Treasuries	3,476,228		3,476,228	
Total Fixed Income Securities	4,410,214	-	4,410,214	-
Equity Securities:				
Communication Services	2,251,169	2,251,169	-	-
Consumer Discretionary Equities	1,942,132	1,942,132	-	-
Consumer Staples	540,754	540,754	-	-
Financials Equities	1,629,371	1,629,371	-	-
Health Care Equities	1,313,011	1,313,011	-	-
Industrials Equities	1,483,976	1,483,976	-	-
Information Technology Equities	2,863,998	2,863,998	-	•
Materials Equities	213,469	213,469	•	-
Real Estate	171,192	171,192	-	
Total Equity Securities	12,409,072	12,409,072	•	•
Certificate of Deposit	1,039,824	1,039,824		<u> </u>
Totals	\$ 17,859,110	\$13,448,896	\$ 4,410,214	\$ -

NOTES TO COMBINED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

NOTE 5 - FAIR VALUE MEASUREMENTS (continued)

	7	Гotal						
<u>December 31, 2023</u>	Fai	r Value		Level 1	_	Level 2		evel 3
Fixed Income Securities:								
Corporate Bonds	\$	428,882	\$	_	Ś	428,882	\$	_
Preferred Bond	7	251,020	7	_	~	251,020	~	_
Securitized - Mortgage Backed		477,780		_		477,780		-
United States Treasuries		1,819,577				1,819,577		-
Total Fixed Income Securities		2,977,259		-		2,977,259		-
Equity Securities:								
Communication Services	:	1,539,065		1,539,065		-		-
Consumer Discretionary Equities	:	1,334,622		1,334,622		•		-
Consumer Staples		575,186		575,186		•		-
Financials Equities	:	1,212,379		1,212,379		-		-
Health Care Equities	:	1,074,102		1,074,102		-		-
Industrials Equities		804,780		804,780		-		-
Information Technology Equities	:	1,839,986		1,839,986		-		-
Materials Equities		173,863		173,863		-		-
Real Estate		183,925		183,925		<u> </u>		-
Total Equity Securities		3,737,908	_	8,737,908		-		-
Certificate of Deposit	:	1,000,000	_	1,000,000	_	-		-
Other		33,192	_	33,192		-		-
Totals	\$ 12	2,748,359	<u>\$</u>	9,771,100	\$	2,977,259	\$	-

NOTE 6 – OPERATING LEASE LIABILITY

The YMCA entered into various non-cancelable operating lease agreements for program and childcare facilities. Certain operating leases contain escalation clauses for the prorate share of operating costs, property taxes, repairs (inclusive of structural repairs) and insurance.

In connection with the "Integration Agreement" with the YM-YWHA, the YMCA entered into an initial five (5) year lease agreement with the YM-YWHA, with an option to renew for four five (5) year periods. The renewal periods automatically renew for another five-year period, unless the YMCA decides to give written notice otherwise. The second five (5) year lease term expires August 31, 2026. The monthly base rent is equal to the amounts required by the lending institution to routinely liquidate the landlord's mortgage and credit line indebtedness. On May 1, 2020, the lending institution agreed to defer the principal and interest on the mortgage indebtedness for the period May 1, 2020 through July 1, 2020, thus giving the YMCA a three-month rent deferral. Once the mortgage and credit line are paid in full, the annual base rent through the remainder of the term shall be \$300,000 per annum, payable in monthly installments of \$25,000.

The Wayne branch was sold on December 13, 2024 and per a settlement agreement dated November 7, 2024 between the YM-YWHA and the YMCA, the YMCA received proceeds from the sale of \$5,784,037. This amount is presented as a settlement agreement on the statement of activities for the year end December 31, 2024.

NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 6 – OPERATING LEASE LIABILITY (continued)

The YMCA has the following leases:

Facility used for one of its childcare programs at an annual rental of \$7,500, expiring April 30, 2023, with an option to renew for a five (5) year period at an increased annual rent of \$10,000.

Facility used for one of its programs at an annual rental currently at \$75,000, with annual increases, expiring June 2031.

The YMCA entered into an agreement to use a Facility for one of its programs. The agreement expires on November 2031, with increasing monthly rents. The annual rental is currently at \$220,761.

The YMCA entered into an agreement to use a facility for one of its childcare programs. The agreement expired on December 2024. The annual rental is currently at \$180,000.

Three (3), ten (10) year operating lease agreements for camp facilities at Harriman State Park with the Palisades Interstate Park Commission. The current leases require aggregate annual payments of \$22,788 which can be reduced by up to 25% each year for any capital improvements made to the camp facilities by the YMCA. The YMCA was granted a 50% reduction in annual payments for 2020 due to COVID-19 and the inability to run its camp programs. These leases expire in 2027.

On January 24, 2022, the YMCA entered into an initial five (5) year lease agreement for a new location, with a five-year option to renew. The annual rental is currently at \$153,747, with annual increases, expiring December 31, 2026.

On February 3, 2023, the YMCA entered into an initial five (5) year lease agreement for location in Livingston, New Jersey. The annual rental is currently at \$34,375, with annual increases, expiring February 28, 2028.

On May 24, 2024, the YMCA entered into an agreement to use a facility for programs. The agreement expires on August 2029, with increasing monthly rents. The annual rental is currently at \$112,200.

The following summarizes the line items in the balance sheet which include amounts for operating leases as of December 31, 2024 and 2023:

	2024	2023
Operating lease right-of-use assets	<u>\$ 3,198,023</u>	\$ 1,980,300
Operating lease liabilities	\$ 3,298,444	\$2,095,841

Right of use asset obtained in exchange for new operating lease liability during 2024 and 2023 amounted to \$1,970,260 and \$153,874, respectively.

NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 6 - OPERATING LEASE LIABILITY (continued)

The weighted average lease terms and discount rates as of December 31, 2024 were as follows:

Weighted-average remaining lease term in years Weighted-average discount rate

1.00 to 6.92 years 4.81%

The component of operating lease expense that is included in rent expense in the statement of functional expense for 2024 and 2023 is \$686,051 and \$688,425, respectively.

The maturities are as follows:

2025	\$	756,584
2026		792,622
2027		502,143
2028		454,605
2029		414,314
Thereafter		665,379
Total undiscounted cash flows	3	,585,647
Less: present value discount		(287,203)
Total lease liability	\$3	,298,444

NOTE 7 – NOTES PAYABLE

Borrowing agreement is comprised as follows:

	2024	2023
Mortgage payable to Lakeland Bank in monthly payments of \$32,600, including interest at 3.50% due		
February 28, 2025. (a)	\$ -	\$1,048,530
Less: unamortized debt issuance costs.		<u>(3,277)</u> 1,045,253
Mortgage payable to Lakeland Bank in monthly payments of \$4,267 with interest at 3.75% due May 1, 2025. (b)		638,904
SBA Economic Injury Disaster Loan, due September 30, 2025. (c)		
2020. (0)		137,200
Total Long-Term debt	<u>\$</u>	<u>\$1,821,357</u>

(a) The mortgage payable to Lakeland Bank is collateralized by a first lien on the Sussex County property, all fixtures and tangible personal property therein, and all leases or other agreements related to the use or occupancy of the property. The loan was received based on an EDA Bond Financing Agreement which specifies the purpose for the expenditure of the loan proceeds. A loan modification agreement reduced the rate to 3.5% until it was reset in May 2017 at the same rate.

NOTES TO COMBINED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

NOTE 7 – NOTES PAYABLE (continued)

(a) The interest rate reset in May of 2022. On July 28, 2020, the lending institution agreed to defer the payments of principal and interest for the months of July 28, 2020 through September 28, 2020. These deferred payments will be added to the outstanding principal amount on the loan and payable at the end of the loan. Interest will continue to accrue on the unpaid amounts during the deferral period.

The significant provisions of the YMCA's borrowing agreement, as included in the EDA Bond Financing Agreement and the lending institution mortgage documents, are as follows: The YMCA will not sell, transfer, dispose of, pledge, mortgage or otherwise encumber any or all of the property. The YMCA shall not do anything which would cause the bonds to lose their tax-free status or become arbitrage bonds. The YMCA shall not become contingently liable for debts of others. The YMCA shall meet certain financial covenants as required by the agreement.

On December 28, 2020, the lending institution agreed to a sixteen (16) month deferment of the payments of principal only for the months of January 28, 2021 through April 28, 2022. These deferred payments will be added to the outstanding principal amount on the loan and payable at the end of the loan. Interest continued to accrue and was paid on the unpaid amounts during the deferral period.

- (b) The loan issued by Lakeland Bank on March 20, 2015 to the former Young Men's Christian Association of Greater Bergen County was assumed by the YMCA on January 17, 2018 with the bank's approval. The loan has a fixed interest rate of 3.75% and is secured by a first lien on the property located at 360 Main Street, Hackensack, NJ. In March 2020, the lending institution agreed to defer the payments of principal and interest for the months of April 1, 2020 through June 1, 2020. These deferred payments will be added to the outstanding principal amount on the loan and payable at the end of the loan.
- (c) On September 1, 2020, the YMCA applied for and received an SBA Economic Injury Disaster Loan in the amount of \$150,000, which includes a \$10,000 advance with the loan application to cover hardship. The \$10,000 advance was subsequently forgiven when the loan was approved. The total SBA loan to be repaid amounted to \$140,000. Monthly installment payments of \$598, including principal and interest at 2.75% per annum, will begin twelve (12) months from the date of the loan. The proceeds of this loan are solely to be used as working capital to alleviate economic injury caused by the COVID-19 pandemic. The note is collateralized by all assets of the YMCA. The payments were subsequently deferred until March 2023.

All of the above notes were paid in full during the year ended December 31, 2024.

Interest expense amounted to \$67,067 in 2024 and \$79,823 in 2023.

NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 8 – NET ASSETS WITHOUT DONOR RESTRICTIONS

Net assets without donor restrictions are comprised of the following:

	2024	2023
General Operating Net Assets	\$ 26,773,461	\$ 22,754,144
Net Assets Designated by Board: Future Projects and Periods Property	13,467,292 <u>6,810,585</u> 20,277,877	9,024,706 _8,020,593 17,045,299
Total Net Assets without Donor Restrictions	<u>\$ 47,051,338</u>	<u>\$ 39,799,443</u>

NOTE 9 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are comprised of the following:

	2024	2023
Perpetual in Nature:		4
Endowment	\$4,109,622	\$3,558,286
Saffin Endowment	<u>401,889</u>	<u>401,889</u>
	4,511,511	3,960,175
Restricted for Future Projects and Programs:		
Conference center	20,100	20,100
Capital projects / capital campaign	592,945	588,145
Other projects and programs	<u>330,489</u>	224,515
	943,534	832,760
Total Net Assets with Donor Restrictions	\$5,455,045	\$4,792,935

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or the State Prudent Management of Institutional Funds Act requires entities to retain as a fund of perpetual duration. No deficiencies of this nature exist at December 31, 2024.

During the year, net assets released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by donors consisted of the following:

	2024	2023
Purpose Restrictions Accomplished: Program support and scholarships Endowment income program support and	\$ 979,615	\$ 4,132,654
scholarships	66,913	46,915
	<u>\$ 1,046,528</u>	<u>\$ 4,179,569</u>

NOTES TO COMBINED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

NOTE 10 - ENDOWMENTS

Total funds

Composition of the Endowment Funds by Net Asset Class as of December 31, 2024:

Composition of the Endowment Funds by Net A.	3301 01033 03 01 0	ccciniber 51, 2	02-11
	Without Donor <u>Restrictions</u>	With Donor Restrictions	Total
Donor-restricted endowment funds	\$ -	\$ 4,511,511	\$ 4,511,511
Board-designated endowment funds	12,467,293		12,467,293
Total funds	<u>\$ 12,467,293</u>	<u>\$ 4,511,511</u>	\$ 16,978,804
Changes in the Endowment Funds by Net Assets are as follows:	Class for the yea	r ended Decen	nber 31, 2024,
are as follows.	Without Donor <u>Restrictions</u>	With Donor Restrictions	<u>Total</u>
Endowment Funds - beginning of year Investment return: Investment income Net unrealized and realized depreciation	\$ 8,024,707 156,129 	\$ 3,960,175 66,913 551,336	\$11,984,882 223,042
Total Investment return	1,442,580	618,249	2,060,829
Contributions / transfers in Appropriation of endowment assets for expenditure	3,000,006	- (66,913)	3,000,006 (66,913)
Endowment Funds - end of year	<u>\$ 12,467,293</u>	<u>\$ 4,511,511</u>	<u>\$16,978,804</u>
Composition of the Endowment Funds by Net Asset Class as of December 31, 2023:			
	Without Donor <u>Restrictions</u>	With Donor Restrictions	Total
Donor-restricted endowment funds	\$ -	\$ 3,960,175	\$ 3,960,175
Board-designated endowment funds	8,024,707	-	8,024,707

\$ 8,024,707 \$ 3,960,175 \$ 11,984,882

NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 10 – ENDOWMENTS (Continued)

Changes in the Endowment Funds by Net Assets Class for the year ended December 31, 2023, are as follows:

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	Total
Endowment Funds - beginning of year Investment return:	\$ 6,346,578	\$ 3,287,893	\$ 9,634,471
Investment income	109,468	46,915	156,383
Net unrealized and realized depreciation	<u>1,568,661</u>	672,282	2,240,943
Total Investment return	1,678,129	719,197	2,397,326
Contributions Appropriation of endowment	-	-	-
assets for expenditure		(46,915)	(46,915)
Endowment Funds - end of year	\$ 8,024,707	\$ 3,960,175	<u>\$11,984,882</u>

NOTE 11 - EMPLOYEE RETENTION TAX CREDIT

Revenue from the Employee Retention Tax Credits ("ERTC") program were included on the statement of activities in the amount of \$239,999 for the year ended 2023. This amount represented additional ERTC credits received. There was no outstanding ERTC balances as of December 31, 2024.

NOTE 12 - CONTRIBUTION RECEIVABLE

Included in "Contributions Receivable" are the following unconditional promises to give at December 31, 2024 and 2023:

2024

2023

Sussex branch capital campaign West Essex branch capital campaign	\$ 141,000 <u>120,000</u> 261,000	\$ 259,500 259,500
Less: Allowance for uncollectible Present value discount at one (1) percent	<u>9,256</u> _251,744	12,556 246,944
Within one year Within more than one year	\$ 5,500 <u>246,244</u> \$ 251,744	\$ 1,000 <u>245,944</u> \$ 246,944

NOTES TO COMBINED FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 13 - SCHOLARSHIP AND FINANCIAL ASSISTANCE PROGRAMS

The YMCA's financial assistance programs during 2024 and 2023 were made possible through the YMCA's Annual Support Campaign and awarded or supported more than 3,493 and 4,216 children, families, and individuals, respectively. In 2024 and 2023, recipients received approximately \$2,406,852 and \$2,469,887 in financial assistance and program subsidies, respectively.

NOTE 14 – EMPLOYEE BENEFIT PLANS

The YMCA participates in the YMCA Retirement Fund 403(B) which is a mandatory national contributory defined contribution plan for the benefit of all eligible professional and support staff employees who qualify under applicable participation requirements. The YMCA contributes 12% of compensation for eligible employees. Employees may choose to contribute additional funds under a 403(b) plan up to a maximum established by the IRS. Under the plan all contributions are remitted monthly to a trustee. Upon retirement, participants' vested benefit will generally be used to purchase a retirement annuity contract. Forfeitures are used to offset future contributions.

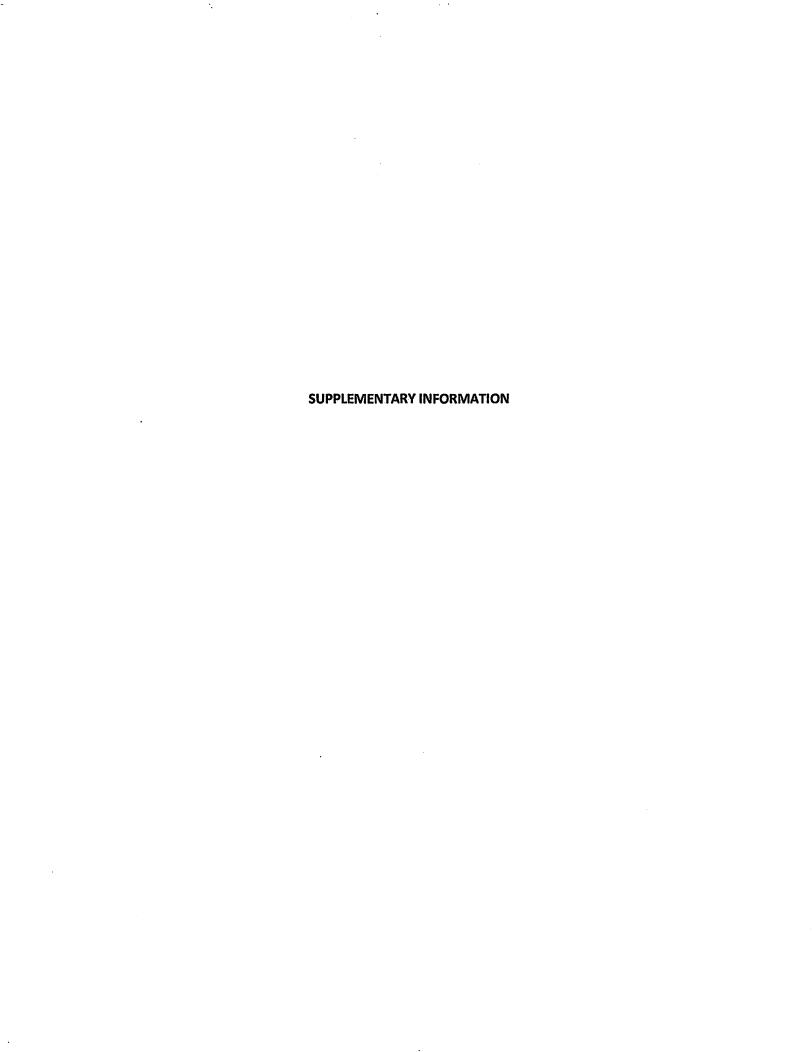
In accordance with the agreement with the YMCA Retirement Fund, the YMCA can choose a contribution rate and within that contribution rate the YMCA can choose if the employees will need to contribute to the plan. The YMCA's contribution rate percentage for 2024 and 2023 is 12%. Contributions made by the YMCA to the plan amounted to \$1,507,993 in 2024 and \$1,416,317 in 2023.

The YMCA established a Non-Qualified Supplemental Executive Retirement Plan for the Chief Executive Officer. Contributions made by the YMCA to the plan amounted to \$29,041 in 2024 and \$23,422 in 2023.

NOTE 15 - CONCENTRATIONS AND CREDIT RISK

Cash and Cash Equivalents

The YMCA maintains bank accounts with financial institutions which are insured by the Federal Deposit Insurance Corporation up to \$250,000. At December 31, 2024, cash balances exceeded the insured limits by approximately \$821,000. The YMCA has not experienced any loss on such amount.



COMBINED SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS YEAR ENDED DECEMBER 31, 2024

Federal and State <u>Grantor/Program Title</u>	Contract or Grant Number	CFDA <u>Number</u>	Grant Period	Grant <u>Award</u>	Received in Current year	Expended in Current year
FEDERAL AWARDS:						
U.S. Department of Health and Human Services: Congressional Directrives	1H79FG000970-01	93.493	9/30/23 to 9/29/24	\$ 337,000	\$ 303,712	\$ 263,348
TOTAL FEDERAL AWARDS				\$ 337,000	\$ 303,712	\$ 263,348
STATE AWARDS:						
State of New Jersey						
Department of Education:						
East Orange School District/Early Childhood Education Program	-	N/A	7/1/23-6/30/24	931,800	422,998	422,664
East Orange School District/Early Childhood Education Program	-	N/A	7/1/24-6/30/25	986,520	424,503	348,440
Total East Orange School District /Early Childhood Education Program				1,918,320	847,501	771,104
West Orange Public Schools / WO BOE UPK	-	N/A	9/1/23-6/30/24	659,222	395,533	488,964
West Orange Public Schools / WO BOE UPK	-	N/A	7/1/24-6/30/25	1,180,670	536,668	431,089
Total West Orange Public Schools / WO BOE UPK				1,839,892	932,201	920,053
Department of Children & Families:						
Family Friendly SACC Grant	MF0114	N/A	7/1/23-6/30/24	52,973	19,877	24,822
Family Friendly SACC Grant	25MF0114	N/A	7/1/24-6/30/25	51,372	25,689	20,744
Total Family Friendly SACC Grants				104,345	45,566	45,566
Department of Health and Human Services:						
East Orange Community Development Block Grant	-	N/A	7/1/23-6/30/24	30,000	30,000	30,000
Department of Human Services:						
NJCCIS Thriving by Three Grant	701996	N/A	6/15/23 - 06/15/24	48,000	-	23,015
NJCCIS Thriving by Three Grant	701996	N/A	6/15/24 - 06/15/25	19,200	19,200	
Total Department of Human Services				67,200	19,200	23,015
TOTAL STATE AWARDS				\$3,959,757	\$ 1,874,468	\$ 1,789,738
TOTAL FEDERAL AND STATE AWARDS				\$4,296,757	\$ 2,178,180	\$ 2,053,086

NOTES TO COMBINED SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS

DECEMBER 31, 2024

1. Basis of Presentation

The accompanying combined schedule of expenditures of federal and state awards (the Schedule) includes the federal and state grant activity of The Metropolitan Young Men's Christian Association of the Oranges, Inc. under programs of the federal and state government for the year ended December 31, 2024, and is presented on the accrual basis of accounting. The information in these Schedules is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance) and New Jersey (NJ) Circular Letter 15-08 OMB Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid. Because the Schedule presents only a selected portion of the operations of The Metropolitan Young Men's Christian Association of the Oranges, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of The Metropolitan Young Men's Christian Association of the Oranges, Inc.

2. Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the *Uniform Guidance and in the New Jersey (NJ) Circular Letter 15-08 OMB Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid*, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

3. Indirect Cost Rate

The Metropolitan Young Men's Christian Association of the Oranges, Inc. has elected not to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

4. Relationship to Basic Combined Financial Statements

Federal and state expenditures are reported in the basic combined financial statements as Program Activities. The expenditures reported in the basic combined financial statements may differ from the expenditures reported in the Schedule of Federal and State Awards due to program expenditures exceeding grant or contract budget limitations or matching or in-kind contributions which are not included as Federal and State Awards.

5. Subrecipients

During the year ended December 31, 2024, the YMCA did not provide any funds relating to their federal or state programs to subrecipients.



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors
The Metropolitan Young Men's Christian Association of the Oranges, Inc.
304 S Livingston Avenue
Livingston, New Jersey 07039

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the Metropolitan Young Men's Christian Association of the Oranges, Inc. which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, changes in net assets and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated August 19, 2025.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Metropolitan Young Men's Christian Association of the Oranges, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Metropolitan Young Men's Christian Association of the Oranges, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency* in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Metropolitan Young Men's Christian Association of the Oranges, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of those tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Fairfield, New Jersey August 19, 2025

Bederson LLP





INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL AND STATE PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE AND NEW JERSEY CIRCULAR 15-08 OMB SINGLE AUDIT POLICY FOR RECIPIENTS OF FEDERAL GRANTS, STATE GRANTS AND STATE AID

The Board of Directors
The Metropolitan Young Men's Christian Association of the Oranges, Inc.
304 S Livingston Avenue
Livingston, New Jersey 07039

Report on Compliance for Each Major Federal and State Program

Opinion on Each Major Federal and State Program

We have audited Metropolitan Young Men's Christian Association of the Oranges, Inc.'s compliance with the types of compliance requirements identified as subject to audit in the OMB Compliance Supplement and New Jersey (NJ) Circular Letter 15-08 OMB Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid that could have a direct and material effect on each of Metropolitan Young Men's Christian Association of the Oranges, Inc.'s major federal and state programs for the year ended December 31, 2024. Metropolitan Young Men's Christian Association of the Oranges, Inc.'s major federal and state programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, Metropolitan Young Men's Christian Association of the Oranges, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal and state programs for the year ended December 31, 2024.

Basis for Opinion on Each Major Federal and State Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance) and New Jersey (NJ) Circular Letter 15-08 OMB Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid. Our responsibilities under those standards and the Uniform Guidance and NJ Circular Letter 15-08 OMB are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.*

We are required to be independent of Metropolitan Young Men's Christian Association of the Oranges, Inc. and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal and state program. Our audit does not provide a legal determination of Metropolitan Young Men's Christian Association of the Oranges, Inc.'s compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Metropolitan Young Men's Christian Association of the Oranges, Inc.'s federal and state programs.

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Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Metropolitan Young Men's Christian Association of the Oranges, Inc.'s compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance and NJ Circular Letter 15-08 OMB will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Metropolitan Young Men's Christian Association of the Oranges, Inc.'s compliance with the requirements of each major federal and state program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance and NJ Circular Letter 15-08 OMB, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and
 perform audit procedures responsive to those risks. Such procedures include examining, on a test
 basis, evidence regarding Metropolitan Young Men's Christian Association of the Oranges, Inc.'s
 compliance with the compliance requirements referred to above and performing such other
 procedures as we considered necessary in the circumstances.
- Obtain an understanding of Metropolitan Young Men's Christian Association of the Oranges, Inc.'s
 internal control over compliance relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances and to test and report on internal control over compliance in
 accordance with the Uniform Guidance and NJ Circular Letter 15-08 OMB, but not for the purpose of
 expressing an opinion on the effectiveness of Metropolitan Young Men's Christian Association of the
 Oranges, Inc.'s internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal and state program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal and state program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal and state program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.



Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance and NJ Circular Letter 15-08 OMB. Accordingly, this report is not suitable for any other purpose.

Fairfield, New Jersey August 19, 2025

Bederson LLP



SCHEDULE OF FINDINGS AND QUESTIONED COSTS DECEMBER 31, 2024

Section I – SUMMARY OF AUDITORS' RESULTS

Financial Statements	
Type of auditors' report issued:	Unmodified
Internal control over financial reporting:	
 Material weakness(es) identified? 	yes √_no
 Significant deficiency(s) identified that are not considered to be material weaknesses? 	yes _√_none reported
considered to be material weaknesses?	yes _ v _none reported
Noncompliance material to financial statements noted?	yes <u>√</u> no
Federal and State Awards	
Internal control over major programs:	
 Material weakness(es) identified? 	yes √ no
Significant deficiency(s) identified that are not	1
considered to be material weakness(es)?	yes _√ none reported
Type of auditors' report issued on compliance for	
major programs:	<u> Unmodified</u>
Any audit findings disclosed that are required to be reported in accordance with 2 CFR section 200.516(a) or NJ Circular Letter 15-08 OMB?	yes <u>√</u> _no
Identification of major programs:	
CDFA Number(s)	Name of Federal Program or Cluster
N/A	N/A
State Grant Award Number(s)	Name of State Program or Cluster
N/A	West Orange Public Schools / WO BOE UPK
N/A	East Orange School District / Early Childhood Education Program
Dollar threshold used to distinguish	
between type A and type B programs:	\$750,000
Auditee qualified as low-risk auditee?	yes √_no
Section II – FINANCIAL STATEMENT FINDINGS	
None	
Section III - Federal and State Awards, Findings and Questioned Costs:	

SUMMARY SCHEDULE OF PRIOR YEAR'S AUDIT FINDINGS
DECEMBER 31, 2024

NONE